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## Test Your Fundraising Personality

Are you an A Student? Test your fundraising readiness with this quick fun quiz

### **My experience of fundraising is:**

- A. A diploma in sausage sizzles
- B. A Masters in door knocking
- C. I always do the asking
- D. It's a dirty job but someone has to do it

### **When I'm asking for a contribution I expect the other person to be thinking:**

- A. If I give something she'll go away
- B. I feel sorry for her
- C. Wow, what a great cause, I can make a difference
- D. I'm too embarrassed to ask

### **How passionate are you about your cause?**

- A. I always buy a sausage
- B. I'll give my time but not my money
- C. This is my passion – I'm the number one donor
- D. I couldn't afford a gift

### **If asked to collect on the street my team of volunteers would say:**

- A. Give me a bucket
- B. I'll ask a friend to do it
- C. I'll ask my entire network to come along to help
- D. I'm busy washing my hair

**If you received a donation today, how would you respond?**

- A. Of course I'd say thank you
- B. I'd send a receipt in due course
- C. A quick phone call, followed by a thank you letter within the week
- D. I'd wait until the next committee meeting and then pass it on to the right person

What statement best represents the views of your trustees:

- A. The most money comes from people richer than me
- B. Sponsorship and pokies are what fundraising is all about
- C. My first job as a trustee is to make a donation and then ask my friends and colleagues for support
- D. I give my time to the organisation

If you answered "**D**" to any questions, you definitely need our help. Sign up for our free e-news and check out the resources available on our website [www.foresee.co.nz](http://www.foresee.co.nz).

If you answered "**C**" to most questions you should be doing our job!

If you answered "**B**" to most questions you are more pessimistic, a stalwart and totally reliable but... fundraising is more of a chore than a passion. Let us help you put some fun back into your volunteering by subscribing to our new membership club! We will bring you further information shortly. In the meantime, don't forget to sign up for our free e-news and we also suggest a subscription to Fundraising New Zealand, to give you some fresh new ideas and boost your motivation.

If you answered "**A**" to most questions, you are the eternal optimist – you'll give anything a go, with a smile and with enthusiasm. You would definitely benefit from a subscription to our new membership club. More information coming soon.