

# Hush Your Lips



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Some people forever see the good side of things, others always see the glass as half empty.

If you want to ensure that you are always the positive one, then get rid of negative language and negative thinking.

Try some constructive responses and see the change in attitude you get from the people around you.

Here's a way of turning around those negative objections and responding constructively to "new" ideas.

Negative Wording	Constructive Responses
We tried that once	Let's test and measure
We've always done it like that	Let's start with a pilot programme
It won't work	A feasibility study will throw up the issues
But....	
The donors won't like it	Let's ask a few donors
The board will never agree	Who will endorse this plan with the board?
The staff will hate it	A communication plan will work through any staff issues
You're dreaming	What vision and creativity – congratulations!